



Florida Sterling Council | Getting Started

The Sterling Management System, based on the National Baldrige Criteria for Performance Excellence, is research based, mission and data-driven and has guided organizational improvement for 16 years.

The Sterling Council will help you...

- Understand what this management system is, where it comes from, why it is sustainable, and how it will help you achieve better results
- Understand what leaders have to do to create an improvement culture that connects all parts of your organization and involves all stakeholders
- Develop a beginning profile of your organization using this management system as a framework for excellence
- Determine existing areas of strength and areas of high impact improvement
- Develop a plan for Leadership to implement the Sterling Management System

We will work with you to...

- Determine what you want to accomplish by utilizing this management system
- Determine the appropriate tools and approach for you particular organization
- Determine timeframes and participants for sessions
- Design and facilitate the workshops for leadership and the workforce
- Review work and documents completed during and after the workshops
- Continue to guide leadership as needed

Benefits for you include...

- Cost effective method to determine how well you meet Sterling, Baldrige, and international standards of excellence
- Focused direction for strategic planning and improvement efforts
- Engaged leaders and engaged workforce working in the same direction
- The potential to achieve the **RESULTS** you really want

Options and costs...

- Mentoring sessions are scheduled at your site at the right time for you
- Leadership sessions and workshops vary in length from two hours to two or three days
- Costs range from \$750 to \$3,000 per session depending on length of time, number of people, and service provided

Make the right
Strategic Move
today to prepare your
organization for a
successful future!